EXAMPLE PRICE ADJUSTMENT FACTOR FOR DISCOUNT:
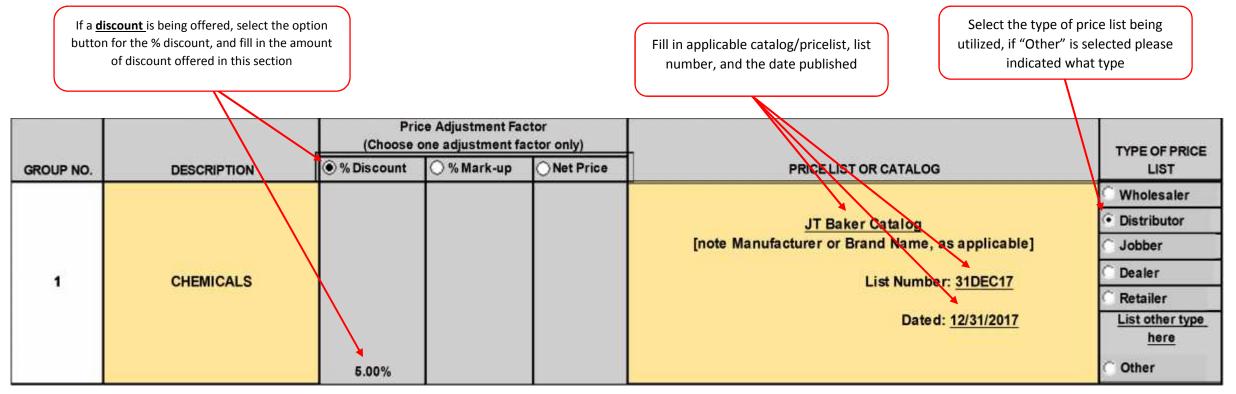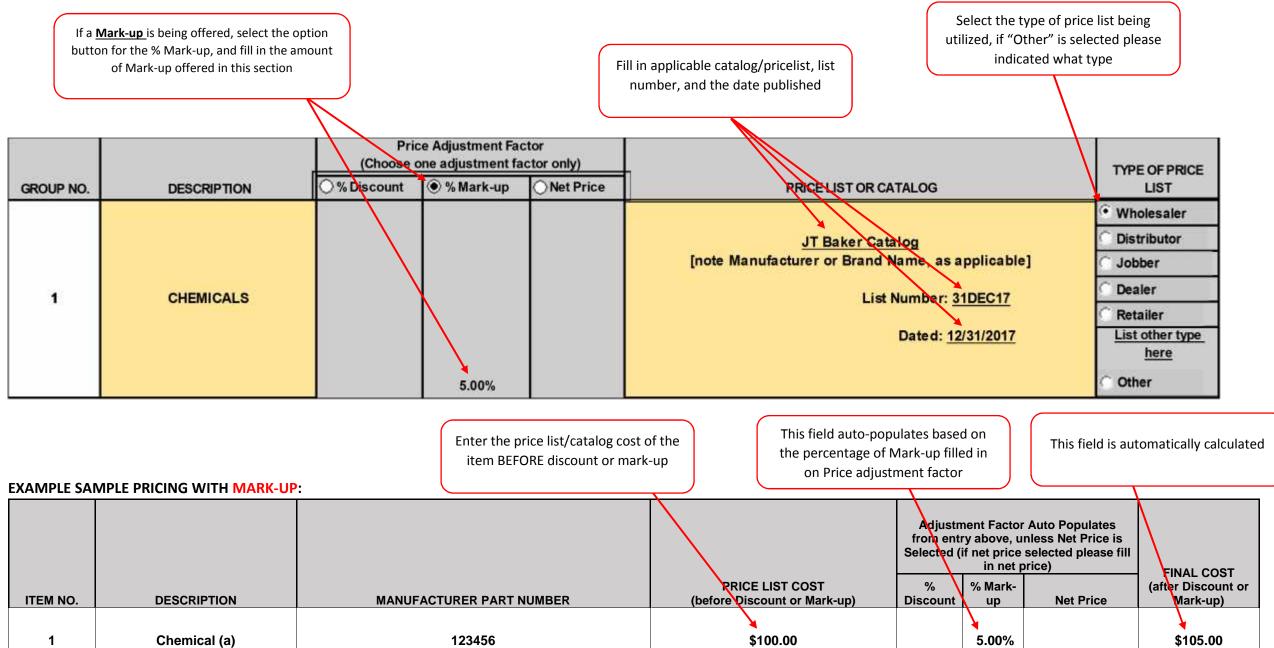
*Bidder MUST select an option for each Price Adjustment Factor for each GROUP and fill out all appropriate information or proposal WILL be deemed not responsive

If a **discount** is being offered, select the option button for the % discount, and fill in the amount of discount offered in this section

Fill in applicable catalog/pricelist, list number, and the date published

Select the type of price list being utilized, if "Other" is selected please indicated what type

GROUP NO.	DESCRIPTION	Price Adjustment Factor (Choose one adjustment factor only)			PRICE LIST OR CATALOG	TYPE OF PRICE LIST
		◉ % Discount	○ % Mark-up	○ Net Price		
1	CHEMICALS				JT Baker Catalog [note Manufacturer or Brand Name, as applicable] List Number: 31DEC17 Dated: 12/31/2017	○ Wholesaler ◉ Distributor ○ Jobber ○ Dealer ○ Retailer List other type here ○ Other
		5.00%				

Enter the price list/catalog cost of the item BEFORE discount or mark-up

This field auto-populates based on the percentage of discount filled in on Price adjustment factor

This field is automatically calculated

EXAMPLE SAMPLE PRICING WITH DISCOUNT:

ITEM NO.	DESCRIPTION	MANUFACTURER PART NUMBER	PRICE LIST COST (before Discount or Mark-up)	Adjustment Factor Auto Populates from entry above, unless Net Price is Selected (if net price selected please fill in net price)			FINAL COST (after Discount or Mark-up)
				% Discount	% Mark-up	Net Price	
1	Chemical (a)	123456	$100.00	5.00%			$95.00

EXAMPLE PRICE ADJUSTMENT FACTOR FOR MARK-UP:

*Bidder MUST select an option for each Price Adjustment Factor for each GROUP and fill out all appropriate information or proposal WILL be deemed not responsive

If a **Mark-up** is being offered, select the option button for the % Mark-up, and fill in the amount of Mark-up offered in this section

Fill in applicable catalog/pricelist, list number, and the date published

Select the type of price list being utilized, if "Other" is selected please indicated what type

GROUP NO.	DESCRIPTION	Price Adjustment Factor (Choose one adjustment factor only)			PRICE LIST OR CATALOG	TYPE OF PRICE LIST
		○ % Discount	⦿ % Mark-up	○ Net Price		⦿ Wholesaler ○ Distributor ○ Jobber ○ Dealer ○ Retailer List other type here ○ Other
1	CHEMICALS		5.00%		JT Baker Catalog [note Manufacturer or Brand Name, as applicable] List Number: 31DEC17 Dated: 12/31/2017	

Enter the price list/catalog cost of the item BEFORE discount or mark-up

This field auto-populates based on the percentage of Mark-up filled in on Price adjustment factor

This field is automatically calculated

EXAMPLE SAMPLE PRICING WITH MARK-UP:

ITEM NO.	DESCRIPTION	MANUFACTURER PART NUMBER	PRICE LIST COST (before Discount or Mark-up)	Adjustment Factor Auto Populates from entry above, unless Net Price is Selected (if net price selected please fill in net price)			FINAL COST (after Discount or Mark-up)
				% Discount	% Mark-up	Net Price	
1	Chemical (a)	123456	$100.00		5.00%		$105.00

EXAMPLE PRICE ADJUSTMENT FACTOR FOR NET PRICE:

*Bidder MUST select an option for each Price Adjustment Factor for each GROUP and fill out all appropriate information or proposal WILL be deemed not responsive

If a **Net Price** is being offered, select the option button for the Ne Price, and place an X in this section to indicate Net Price is being offered

Fill in applicable catalog/pricelist, list number, and the date published

Select the type of price list being utilized, if "Other" is selected please indicated what type

GROUP NO.	DESCRIPTION	Price Adjustment Factor (Choose one adjustment factor only)			PRICE LIST OR CATALOG	TYPE OF PRICE LIST
		○ % Discount	○ % Mark-up	◉ Net Price		○ Wholesaler ○ Distributor ○ Jobber ○ Dealer ○ Retailer List other type here ◉ Other
1	CHEMICALS			**X**	JT Baker Catalog [note Manufacturer or Brand Name, as applicable] List Number: 31DEC17 Dated: 12/31/2017	

Enter the price list/catalog cost of the item which will be your NET PRICE

Place an "X" in this field to indicate that a Net Price is being offered

This field is automatically calculated

EXAMPLE SAMPLE PRICING FOR NET PRICE:

ITEM NO.	DESCRIPTION	MANUFACTURER PART NUMBER	PRICE LIST COST (before Discount or Mark-up)	Adjustment Factor Auto Populates from entry above, unless Net Price is Selected (if net price selected please fill in net price)			FINAL COST (after Discount or Mark-up)
				% Discount	% Mark-up	Net Price	
1	Chemical (a)	123456	$100.00			X	$100.00